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10 UNITED STATES DISTRICT COURT  
11 FOR THE NORTHERN DISTRICT OF CALIFORNIA  
12

13 CROWLEY MARITIME  
CORPORATION,

14 Plaintiff,

15 v.

16 FEDERAL INSURANCE COMPANY;  
17 TWIN CITY FIRE INSURANCE  
COMPANY; RLI INSURANCE  
18 COMPANY; and DOES 1-20, inclusive,

19 Defendants.  
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Case No. CV 08-00830 SI

DEFENDANT RLI INSURANCE  
COMPANY'S REPLY BRIEF IN  
SUPPORT OF ITS MOTION TO  
DISMISS

Date: April 7, 2008  
Time: 9:00 a.m.  
Judge: Susan Illston  
Courtroom: 10, 19th Floor

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PRELIMINARY STATEMENT

The contract language is clear that excess insurer RLI Insurance Company ("RLI") has no coverage obligation unless "the insurers of the **Underlying Insurance** shall have paid in legal currency the full amount of the **Underlying Limit**." (Compl., at Exh. C.) The clear contractual provision requiring "actual payment" in legal currency of all underlying insurance should be enforced. Hartford Acc. & Indem. Co. v. Continental Nat. American Ins. Cos., 861 F.2d 1184, 1186 (9th Cir. 1988). The payment in full of the underlying insurance limits by Federal Insurance Company and Twin Cities Fire Insurance Company has not occurred here. (Compl., at ¶¶ 17; 25; 30.) Thus, no possible obligation of RLI under its contract has arisen,<sup>1</sup> and Crowley cannot state a breach of contract or bad faith claim against RLI.

Much of Crowley's opposition brief quotes soundbites from inapposite bad faith cases premised on a defending carrier's breach of its "duty to settle," but those cases have nothing to do with the present dispute. A claim for breach of the duty to settle arises where an insurer unreasonably declines to settle a covered claim within its policy limits, and an excess verdict is later entered against the insured that exceeds the policy limits. Clearly, Crowley has not stated and cannot state a claim against RLI for bad faith breach of the duty to settle, for--even setting aside all the other elements of such a claim (which are not present here and logically could not be present as against RLI)--Crowley undeniably has not suffered any verdict in excess of RLI's limits. Hamilton v. Maryland. Casualty Co., 27 Cal.4th 718, 725 (2002) (such an action "does not mature, until a judgment in excess of the policy limits has been entered against the insured").

By Crowley's own calculations, it settled the underlying claims for \$17.6 million, then months later a \$4.2 million fees award was issued. (Complaint, ¶ 10.) *Even if* it all were covered, adding those sums together does not exceed RLI's \$5 million layer excess of \$20 million. Nor does Crowley explain how RLI owed (much less breached) any possible obligation when it was told about a settlement (\$17.6 million) that fell entirely beneath its layer of coverage. Crowley

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<sup>1</sup> RLI certainly does not concede it would otherwise owe coverage; all rights are reserved. Likewise, RLI does not suggest the carriers beneath it owe coverage. They may well not, in which case their limits will never be paid and Crowley's claim against RLI would never ripen.

1 accepted the settlement, in any event. No opportunity was lost. Certainly, a "duty to settle" does  
 2 not mean an insurer must indemnify any settlement, covered or not, within its layer or not.  
 3 Crowley still must prove actual coverage for the settlement, that RLI owes a duty to indemnify  
 4 under the policy. That it cannot do here, for--even setting aside (for now) all substantive  
 5 coverage issues--it cannot show exhaustion of the underlying limits beneath RLI's policy.

6 Pursuant to Federal Rule of Civil Procedure 12(b)(6), Crowley cannot state a claim upon  
 7 which relief may be granted, and its complaint against RLI should be dismissed.

#### 8 ARGUMENT

#### 9 I. THE CONTRACTUAL LANGUAGE IS CLEAR AND EXPLICIT THAT NO 10 COVERAGE OBLIGATION MAY EXIST UNLESS THE "FULL AMOUNT 11 OF THE UNDERLYING LIMIT" WAS "PAID IN LEGAL CURRENCY"

12 Crowley fails to address in its opposition brief the clear language of the insurance contract  
 13 between Crowley and RLI, providing that: "Coverage hereunder shall attach only after the  
 14 insurers of the **Underlying Insurance** shall have paid in legal currency the full amount of the  
 15 **Underlying Limit** for such **Policy Period**." (Compl., Exh. C, Insuring Clause.) Because here,  
 16 "the full amount" of the underlying insurance (Federal's primary insurance and Twin City's first  
 17 layer excess insurance) has not been paid, as required in the RLI Insurance Contract, no coverage  
 18 under the RLI Insurance Contract could possibly attach (even if the loss were otherwise covered).  
 19 Because RLI owes no duty under its insurance contract with Crowley, Crowley cannot bring  
 20 breach of contract or bad faith claims against RLI.

21 The contractual requirement of actual payment of the underlying limits before RLI's  
 22 coverage can attach is unambiguous. As such, under settled rules of contract interpretation, the  
 23 language must be applied and given its effect. "The language of a contract is to govern its  
 24 interpretation, if the language is clear and explicit, and does not involve an absurdity." Cal. Civ.  
 25 Code § 1638.<sup>2</sup> "The rules governing policy interpretation require us to look first to the language

26 <sup>2</sup> Crowley argues that California law applies here. (Compl., at 12; Opp., at 4, n.1.) Without  
 27 conceding the point, it is clear Crowley's complaint fails under California law. Indeed, given the  
 28 plain language of RLI's contract, Crowley's claim would fail under the law of any jurisdiction that  
 gives legal effect to contract language. See also Citadel Holding Corp. v. Roven, Del. Supr., 603  
 A.2d 818, 822 (Del. 1992) (courts give effect to plain language of contract).

of the contract in order to ascertain its plain meaning." Waller v. Truck Ins. Exch., 11 Cal.4th 1, 18 (1995) (*citing* Calif. Civ. Code § 1638). "A contract must be so interpreted as to give effect to the mutual intention of the parties as it existed at the time of contracting, so far as the same is ascertainable and lawful." Cal. Civ. Code § 1636. "Such intent is to be inferred, if possible, solely from the written provisions of the contract." Waller, 11 Cal.4th at 18.

The RLI Insurance Contract language is "clear and explicit": no coverage obligation can possibly arise until all underlying limits of liability have been exhausted via actual payment of legal currency.<sup>3</sup> Absent any contractual payment obligation on the part of RLI, Crowley cannot state any claim for breach of contract or bad faith against RLI.

## II. CONTRACTUAL PROVISIONS REQUIRING EXHAUSTION OF UNDERLYING INSURANCE BY ACTUAL PAYMENT ARE ENFORCEABLE

Crowley attempts to distinguish the Ninth Circuit's decision in Hartford Accident & Indem. Co. v. Continental Nat'l Am. Ins. Co., 861 F.2d 1184, 1187 (9th Cir. 1988), on the grounds that the case was a dispute between two carriers and insured was not a party. But that distinction is legally and logically immaterial. Both Hartford and this case address whether excess coverage obligations have arisen, and both involve a policy which requires by its language exhaustion by actual payment of the underlying limits.

<sup>3</sup> Crowley's entire opposition is based on ignoring the actual language of its contract with RLI as if broad "common law" rules of insurance can be pronounced without regard to the language of the contract. That is not the law. Crowley's authority consists of a number of cases that do not even include the relevant language from the RLI contract, for example excess policies that do not require exhaustion of underlying limits by the actual payment in legal currency of the full limits. Federal Ins. Co. v. Srivastava, 2 F.3d 98, 100 (5th Cir. 1993) (excess policy provides: "The insurance afforded by this policy shall apply only in excess of and after all UNDERLYING INSURANCE . . . has been exhausted."); UNR Indus. v. Continental Casualty Co., 942 F.2d 1101, 1104 (7th Cir. 1991) (excess policy provides that insurer "will indemnify the insured for loss in excess of the total applicable limits of underlying insurance."); United States Fire Ins. Co. v. Charter Financial Group, Inc., 851 F.2d 957, 959 n.5 (7th Cir. 1988) (excess policy provides: "the company's liability shall be only for the ultimate net loss in excess of the insured's retained limit . . ."); Koppers Co. v. Aetna Cas. & Sur. Co., 98 F.3d 1440, 1450 (3d Cir. 1996) (no exhaustion by actual payment language in policy). Even Crowley's ancient New York case, Zeig v. Massachusetts Bonding & Ins. Co., 23 F.2d 665, 666 (2d Cir. 1928), contained materially different language and the court made much of the absence of any requirement that the full underlying limits be paid "in cash." Here, RLI's policy requires actual payment of the full underlying limits in legal currency.



1 In the Hartford case, the Ninth Circuit analyzed under California law whether an excess  
 2 insurer (Transcontinental), whose insurance contract specifically required "payment of judgment  
 3 and settlements" before any excess coverage obligations arise, could be required to reimburse  
 4 defense costs when the primary insurer (Hartford) had made no actual payment towards the costs  
 5 of defense of the underlying claim against the insured. The Ninth Circuit upheld the clear  
 6 contractual provision which, like the RLI policy, required exhaustion by actual payment of the  
 7 underlying insurance limits. The court explained that, under California law, an "actual payment"  
 8 provision in excess policies must be enforced.<sup>4</sup> The court further explained that an excess insurer  
 9 predicates the premiums it charges upon the obligations that it and the primary insurer assume,  
 10 which include exhaustion by actual payment of underlying insurance, and equity cannot require  
 11 an excess insurer to provide coverage for which it was not paid. 861 F.2d at 1186-87. The court  
 12 therefore held that the district court's properly dismissed the claims against the excess insurer. Id.  
 13 at 1187; see also Iolab Corp. v. Seaboard Surety Co., 15 F.3d 1500, 1504 (9th Cir. 1994  
 14 (affirming the district court's dismissal of claims for breach of contract against excess insurers  
 15 where the insured had failed to show exhaustion of underlying insurance).

16 The RLI insurance contract, like Transcontinental's insurance contract in the Hartford  
 17 case, contains a requirement of actual payment in legal currency of the underlying limits before  
 18 coverage obligations may arise under the excess policy: "The Insurer shall provide the **Insureds**  
 19 with insurance during the **Policy Period** excess of the **Underlying Limit**. Coverage hereunder  
 20 shall attach only after the insurers of the **Underlying Insurance** shall have paid in legal currency  
 21 the full amount of the **Underlying Limit** for such **Policy Period**." (Compl., at Exh. C.) The RLI  
 22 Insurance Contract requires that the "full amount" of the insurance limits provided by Crowley's  
 23 primary policy issued by Federal Insurance Company and Crowley's first-layer excess policy

24 <sup>4</sup> See also Times-Picayune Publ. Corp. v. Zurich Am. Ins. Co., 421 F.3d 328, 335 (5th Cir.  
 25 2005 (applying Louisiana law and enforcing an excess insurance contractual clause requiring that  
 26 coverage under the policy "shall attach only after all of the Limit(s) of Liability of the Underlying  
 27 Insurance has been exhausted by the actual payment of loss(es)"); Comerica Inc. v. Zurich Am.  
 28 Ins. Co., 498 F. Supp. 2d 1019, 1032 (D. Mich. 2007 (applying Michigan law and enforcing an  
 excess policy requirement "that the primary insurance be exhausted or depleted by the actual  
 payment of losses by the underlying insurer."))

1 issued by Twin City Fire Insurance Co. be paid "in legal currency" prior to the RLI coverage  
 2 attaching. (*Id.*) The insurance contract between RLI and Crowley thus contains terms that reflect  
 3 the contracting parties' agreement that RLI would have no coverage obligations unless and until  
 4 the underlying Federal policy (including any Crowley SIR) and Twin Cities policy limits are  
 5 actually paid -- which has not occurred here. (Compl., at ¶¶ 17; 25; 30.) Under the Ninth Circuit  
 6 decision in Hartford v. Continental, Crowley's coverage action should be dismissed on this basis.  
 7 Hartford, 861 F.2d at 1187 (where underlying limits have not been paid as required by the excess  
 8 insurance contract, it is appropriate to dismiss claims brought against the excess insurer.)

9 Crowley cites ABM Industries, Inc. v. Zurich Am. Ins. Co., 237 F.R.D. 225, 228 (N.D.  
 10 Cal. 2006), in which the court distinguished from the Iolab case "because plaintiff in [Iolab] had  
 11 not established that the loss in the underlying action would ever trigger excess coverage." Here,  
 12 Crowley's own allegations that none of Crowley's insurers has paid establish that RLI's excess  
 13 coverage obligations have not attached. Unlike the present case, the ABM Industries, Inc. case  
 14 did not involve an excess insurance contract that required actual payment of the underlying limits  
 15 before coverage obligations attach. Absent the actual payment requirement, the court looked to  
 16 the amount of underlying loss paid by the insured, which was alleged in the complaint and  
 17 invaded the excess insurer's layer. That cannot be done here because to do so would disregard the  
 18 clear language of this contract between Crowley and RLI.<sup>5</sup> See Cal. Civ. Code § 1638; Cal. Civ.  
 19 Code § 1636; Waller v. Truck Ins. Exch., 11 Cal.4th at 18.

20 Crowley cannot state a claim against RLI for breach of any contractual obligation under  
 21 the RLI excess insurance contract. Absent any cognizable claim for a breach of a contractual  
 22

23 <sup>5</sup> The only cases cited by Crowley where courts have relaxed the requirement that  
 24 underlying insurance be exhausted by actual payment of limits entail situations where the primary  
 25 insurer was insolvent and thus unable to make the payment. Span v. Associated International Ins.  
 26 Co., 227 Cal.App.3d 463, 476 (1991); Pereira v. Cogan, 2006 U.S. Dist. LEXIS 49263, \*26-27  
 27 (N.D.N.Y. 2006). Given the unique considerations of bankruptcy and insurance insolvency, those  
 28 cases are not precedential outside that context. Moreover, in Span, the excess insurer "did not  
 brief the enforceability of condition 'J' [requiring payment of underlying limits] and at oral  
 argument conceded it did not seek to enforce it literally." 227 Cal.App.3d at 476 fn. 7. That is  
 not the case here, where RLI's policy sits above underlying insurance of two active, solvent  
 carriers.

1 duty, Crowley likewise cannot state a claim for bad faith.

2 III. CROWLEY CANNOT AMEND ITS COMPLAINT TO ALLEGE FACTS  
3 SUFFICIENT TO STATE A CLAIM FOR BREACH OF RLI'S INSURANCE  
4 CONTRACT NOR FOR DECLARATORY RELIEF

5 There are two key factors that make Crowley's action against RLI futile: the RLI policy  
6 language requiring actual payment in legal currency of the primary and first-layer excess limits  
7 before RLI's coverage obligation can attach, and the undeniable fact that those limits have not  
8 been paid. Crowley cannot amend its complaint in any way to allege any set of facts that would  
9 constitute a valid and sufficient claim for breach of the RLI insurance contract. That is because  
10 RLI has not breached its contract, simply enough.

11 Nor can Crowley amend its complaint to seek declaratory relief because, for the same  
12 reasons RLI owes no coverage obligations, there is also presently no justiciable, "actual  
13 controversy" between Crowley and RLI such that a declaratory relief action can lie. Declaratory  
14 relief is not proper before an actual controversy ripens and exists between the parties.

15 Federal courts do not have power to decide questions of law in a vacuum. A dispute does  
16 not present a "case or controversy" where the existence of the dispute itself hangs on future  
17 contingencies that may or may not occur (for example here, the contingency of two underlying  
18 insurers one day paying their entire policy limits in legal currency on a disputed loss). In Clinton  
19 v. Acequia, Inc., 94 F.3d 568, 572 (9th Cir. 1996), the Ninth Circuit held that a breach of contract  
20 claim presents "no live case or controversy" where the agreement provided that the defendant had  
21 until 1997 to perform its obligation. The court explained that there was no way of knowing (in  
22 1996) whether the obligation will or will not actually be performed, and so the case is "not ripe  
23 where the existence of the dispute itself hangs on future contingencies that may or may not  
24 occur." Id. (citing Portland Police Ass'n v. City of Portland, 658 F.2d 1272, 1274 (9th Cir. 1981)  
25 and United Steelworkers v. Cyclops Corp., 860 F.2d 189, 194 (6th Cir. 1988) (where party lacks  
26 "contractual rights that they could vindicate in this action, . . . the prospective contractual claims  
27 are not ripe")).

28 Ludgate Ins. Co. v. Lockheed Martin Corp., 82 Cal.App.4th 592 (2000), cited by Crowley  
is inapposite. First, it is a California state court decision, addressing state law standards (not the

1 federal case or controversy standards). Second, regardless, the case is distinguishable because the  
 2 court found that Lockheed, the insured, "in fact sufficiently alleged exhaustion of underlying  
 3 limits in its fifth amended cross-complaint" and further found that Ludgate, the insurer, "admitted  
 4 knowledge that Lockheed's claims totaled \$ 340 million in indemnity costs and were likely to  
 5 reach the Ludgate excess policies. . . ." 82 Cal.App.4th at 607-608. The RLI insurance contract,  
 6 however, requires exhaustion by actual payment of the underlying limits, and only an allegation  
 7 that such had occurred could bring the present case on par with Ludgate in any event. No such  
 8 allegation can be made here. Thus, Crowley cannot salvage its case against RLI by amending  
 9 over to state a ripe, cognizable claim for declaratory judgment. None exists.

10 IV. THE CASES CITED BY PLAINTIFF REGARDING THE DUTY TO  
 11 SETTLE DO NOT APPLY HERE

12 Crowley does not argue that the RLI contract language requiring actual payment of the  
 13 underlying limits of insurance in legal currency is unclear. Instead, Crowley's opposition brief  
 14 discusses case law that is inapplicable here, suggesting that Crowley has stated a "failure to  
 15 settle" bad faith claim against RLI. But this is not such a case. Crowley has not shown that a  
 16 settlement offer was communicated to RLI that was within RLI's limits, RLI's unreasonable  
 17 failure to settle, coverage for the claim, or that any resulting verdict was then entered in excess of  
 18 RLI's limits--the basic elements of any such "duty to settle" claim. This case is about whether  
 19 RLI owes a duty to indemnify Crowley for the settlement of the Franklin Action (and apparently  
 20 the subsequent fees award to plaintiffs) under the RLI Insurance Contract. Crowley  
 21 acknowledges as much in its own complaint, where Crowley alleges: "Federal, Twin City and  
 22 RLI are obligated under their Policies to reimburse Crowley for the entire amount of its covered  
 23 loss (less the \$500,000.00 retention), but they have failed to do so." (Compl., at ¶ 17.)

24 Moreover, Crowley cannot possibly state a claim for breach of the "duty to settle" against  
 25 RLI because this case clearly lacks an essential element to such an action – a judgment against  
 26 Crowley in excess of RLI's limits of insurance: "A cause of action for bad faith refusal to settle  
 27 arises only after a judgment has been rendered in excess of the policy limits." Safeco Ins. Co. of  
 28 Am. v. Superior Court, 71 Cal.App.4th 782, 788 (1999); Hamilton v. Maryland. Casualty Co., 27

1 Cal.4th 718, 725 (2002) (action against the insurer "does not mature, until a judgment in excess of  
2 the policy limits has been entered against the insured").

3 In Hamilton, the defending insurer refused a settlement demand within the policy limits,  
4 and the underlying claimant and the insured proceeded to settle the case without the insurer's  
5 participation. The trial court approved the settlement as made in good faith pursuant to California  
6 Code of Civil Procedure section 877.6. The claimant, as the insured's assignee, brought an action  
7 against the insurer in which it alleged a breach of the duty to settle. The California Supreme  
8 Court held that "the claimant may not maintain an action for breach of the duty to settle because,  
9 in light of the settlement before trial and the covenant not to execute against the insured, the  
10 stipulated judgment is insufficient to prove that the insured suffered any damages from the  
11 insurer's breach of its settlement duty." 27 Cal.4th at 725; see also Croskey, Heeseman & Popik,  
12 CAL. PRAC. GUIDE: INSURANCE LITIGATION (The Rutter Group 2007), at ¶ 12:359 ("Absent an  
13 excess judgment, there can be no bad faith action based on declining a reasonable offer to settle  
14 within policy limits.") If the underlying action proceeds to trial and a judgment in excess of  
15 policy limits is awarded, the insurer who has unreasonably refused to settle is ordinarily liable for  
16 the entire amount of that judgment (except punitive damages awarded). Hamilton, 27 Cal.4th at  
17 725; Safeco, 71 Cal.App.4th at 789 ("until a litigated excess judgment is obtained, Safeco's  
18 refusal to settle is not actionable.")

19 Here, even disregarding all the other elements of such a claim for bad faith breach of the  
20 duty to settle, there was clearly no "litigated excess judgment" beyond RLI's policy limits and so  
21 Crowley could not – and did not – bring an action against RLI for breach of the duty to settle.  
22 Like the claimants in Hamilton and Safeco, the plaintiff lacks the essential element to maintain  
23 such a claim against RLI, a judgment against Crowley in excess of its limits of insurance.

24 Crowley's opposition cites cases where a judgment in excess of the policy limits was  
25 entered and a "failure to settle" claim was asserted against the insurer. Crowley cites Schwartz v.  
26 State Farm Fire & Casualty Co., 88 Cal.App.4th 1329, 1333 (2001), a case in which the total  
27 award (*not* settlement) against the insureds exceeded the policy limits; and Kelley v. British  
28 Commercial Ins. Co., 221 Cal.App.2d 554, 560 (1963), a case in which a \$ 40,000 jury verdict in

1 the underlying lawsuit against the insured exceeded the policy limits. Neither case applies here as  
2 there is no excess judgment. Crowley's authority is thus factually distinguishable on that critical  
3 fact, alone, since in this case there is no verdict against the insured exceeding RLI's limits.

4 The Schwartz case is also inapplicable because it involved a completely different context.  
5 In Schwartz, the excess insurer paid out the full benefits of the policy in a manner that favored  
6 one insured to the detriment of a second insured (with a claim against the same limits). It was in  
7 that context--the depletion of policy limits in favor of one insured to the detriment of another  
8 insured--that the court held that a bad faith failure to settle claim may lie against an excess insurer  
9 in the absence of a breach of the contractual duty to pay a covered claim. The Schwartz  
10 scenario – an excess insurer favoring one insured over another in the payment of its limits – is not  
11 present here, and the case therefore does not apply.

12 In the Kelley case cited by Crowley, the primary insurer defended and the excess insurer  
13 monitored the defense of the insured in the underlying action – a personal injury case brought by  
14 the claimant against the insured for injuries arising out of a collision. Kelley v. British  
15 Commercial Ins. Co., 221 Cal.App.2d 554, 557-58 (1963). The excess insurer "concluded that  
16 the amount of plaintiff's damages was the sole issue in the case." Id. at 557. The primary insurer  
17 offered to tender its policy limits--\$5,000--and to allow the excess insurer (whose policy limits  
18 were \$20,000) to defend. Id. at 557. The excess insurer declined to do so. Id. The underlying  
19 case proceeded to trial and various settlement negotiations occurred, but no settlement was  
20 reached. The underlying case was submitted to a jury and a \$40,000 verdict for the underlying  
21 plaintiff was returned (in excess of the \$25,000 in total limits). Id. at 560. The court held the  
22 excess insurer responsible for the \$15,000 by which the \$40,000 judgment in the underlying case  
23 exceeded the \$25,000 total policy limits. The basis for that liability was the insurer's failure to  
24 settle within the policy limits. Id. at 563. Again, the crucial facts are absent in the present case:  
25 (1) the failure to settle within limits, (2) the primary insurer's offer of its full limits, and (3) the  
26 subsequent entry of a verdict in excess of limits. The case is so distinguishable to be irrelevant.

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1 A. None of the Cases Cited By Crowley Regarding Consent  
2 To Settlement Provisions Apply To The Present Motion

3 Crowley further cites authority that arises in the context of disputes over excess insurers'  
4 consent to settle provisions, which are also simply not at issue in the present motion.

5 Crowley cites Diamond Heights Homeowners Ass'n v. Nat'l Am. Ins. Co., 227 Cal.App.3d  
6 563, 570 (1991), but that case is also inapplicable. The primary insurers in Diamond Heights  
7 defended and settled the underlying third party lawsuit against the insured, but the excess insurer  
8 objected to the settlement and did not offer to assume the defense of the case. The court phrased  
9 the issues it decided: "Were the primary insurers entitled to settle the case for an amount which  
10 invaded excess coverage without the excess insurer's consent? Conversely, did the excess insurer  
11 have the absolute right under [the policy] to object to and therefore preclude any settlement which  
12 invaded excess coverage, even if reasonable and made in good faith, thereby compelling the  
13 primary insurer to continue the litigation and provide a defense through trial?" Id. at p. 580.  
14 Neither question has anything to do with the present case or particularly the present motion. RLI  
15 moves for dismissal on the basis that it is an excess insurer whose policy does not apply unless  
16 the underlying limits of insurance are first paid, in full, in legal currency on a covered loss.

17 Crowley also cites Fuller-Austin Insulation Co. v. Highlands Ins. Co., 135 Cal.App.4th  
18 958 (2006). That case presented a unique situation in which the insured utilized the bankruptcy  
19 provisions of 11 U.S.C. § 524(g) to resolve its liability for present and future asbestos claims. A  
20 judgment was obtained, but the court found that although the judgment comported with the goals  
21 of § 524(g) to ensure that all the underlying asbestos claimants were treated fairly and, to the  
22 extent possible, equally, it was inconsistent with the parties' contractual rights and obligations  
23 under the insurance policies. Accordingly, the court reversed significant portions of both the trial  
24 court's statement of decision and the special verdict. The court found that the bankruptcy  
25 confirmation proceedings were not an "actual trial" of the insured's liability triggering the excess  
26 insurers' indemnification obligations.

27 Crowley cites several portions of the lengthy decision in Fuller-Austin in which the court  
28 generally discusses various principles regarding excess insurers' obligations at the time of

1 settlement, citing Kelley and Diamond Heights (whose inapplicability here has been discussed  
 2 above) - but the issue in Fuller-Austin was not whether the excess insurers breached any such  
 3 duties. Instead, the discussion revolved around the consent provisions in the excess policies:  
 4 "Allowing Fuller-Austin to enter into a global settlement in the bankruptcy court without  
 5 appellants' participation, while permitting appellants to challenge the Plan for fairness,  
 6 reasonableness and lack of fraud or collusion in the instant action, does no violence to the policy  
 7 language requiring appellants' consent." Fuller-Austin, 135 Cal.App.4th at 991 (citing Diamond  
 8 Heights, 227 Cal.App.3d at 581.) The court further concluded that the insurers did not waive "all  
 9 rights under the policies where they attempted to participate in the final stages of the section  
 10 524(g) proceedings but were directed to raise their objections in this action." Id. The court  
 11 therefore ordered that: "On remand, [insurers] will be entitled to litigate the issue of whether, as  
 12 to them, the [bankruptcy] Plan is unfair, unreasonable or the product of fraud or collusion." Id.  
 13 The case is simply not on point and not helpful to the analysis of whether or not RLI's coverage  
 14 obligation arose. It does not even address policy language like RLI's, requiring the exhaustion of  
 15 underlying policy limits by actual payment before excess coverage attaches.

16 B. The *Armstrong* and *Isaacson* Presumptions Are Not At Issue In This Case

17 Crowley cites Armstrong World Indus. v. Aetna Cas. & Sur. Co., 45 Cal.App.4th 1 (1996)  
 18 as well as Isaacson v. Cal. Ins. Guar. Ass'n, 44 Cal.3d 775 (1988) in its opposition, but both cases  
 19 are likewise irrelevant to the present case and motion. Specifically, Crowley cites Armstrong at  
 20 pages 84-87, but that discussion pertains to whether or not the trial court was correct in ruling that  
 21 amounts paid by the policyholders to third party asbestos claimants (amount paid pursuant to a  
 22 so-called "producer allocation formula") are deemed presumptive evidence of the policyholders'  
 23 liability. The court of appeal agreed, after discussing and applying the Isaacson principles, that  
 24 "in the unique context of this case, the Court finds that the principles of Isaacson are applicable to  
 25 the producer allocation formula . . . . Under the circumstances of this case, the Court finds that  
 26 the amounts paid by the policyholder pursuant to the producer allocation formula . . . are  
 27 presumptive evidence of the policyholders' liability." 45 Cal.App.4th at 86. Whether that aspect  
 28 of the decision survives Hamilton or applies outside its unique context might raise interesting



1 questions, but they are not important for purposes of deciding the present motion. The case says  
 2 nothing about bad faith for an excess insurer breaching an alleged duty to settle underlying claims  
 3 for less than its attachment point, nor does it address excess coverage (such as RLI's) that attaches  
 4 only upon exhaustion of underlying insurance by payment in full of the underlying insurers' limits  
 5 in legal currency.

6 In summary, the cases cited by Crowley are inapplicable to the facts in this case, and  
 7 appear designed to distract from the relevant inquiry, as framed by the complaint – whether there  
 8 is a duty to indemnify Crowley for the payments it made to settle the underlying Franklin Fund  
 9 Action. Crowley's cases are also silent as to the issue presented in RLI's present motion to  
 10 dismiss – can Crowley state a claim against RLI in light of the contractual provisions stating that:  
 11 "Coverage hereunder shall attach only after the insurers of the **Underlying Insurance** shall have  
 12 paid in legal currency the full amount of the **Underlying Limit** for such **Policy Period**."  
 13 (Compl., Exh. C, Insuring Clause.) Because Crowley has no answer for that contract language, it  
 14 resorts to misdirection and cites cases that bear no relation to the question presented.

15 V. CROWLEY CANNOT STATE A CLAIM FOR BREACH OF THE IMPLIED  
 16 COVENANT OF GOOD FAITH AND FAIR DEALING

17 Because RLI owes (and has breached) no contractual duties, perforce, Crowley's bad faith  
 18 claim must also fail. Gunderson v. Fire Ins. Exchange, 37 Cal.App.4th 1106, 1119 (1995  
 19 ("Because there was no breach of the insurance contract, appellant's bad faith claim also fails");  
 20 Waller v. Truck Ins. Exchange, Inc., 11 Cal.4th 1, 36 (1995); Wilson v. 21st Century Ins. Co., 42  
 21 Cal.4th 713, 720 (2007); Love v. Fire Ins. Exchange, 221 Cal.App.3d 1136, 1151 n. 10 (1990);  
 22 See also Croskey, Heeseman & Popik, CAL. PRAC. GUIDE: INSURANCE LITIGATION (The Rutter  
 23 Group 2007), at ¶ 12:46 ("the implied covenant cannot be extended to create obligations not  
 24 contemplated in the insurance contract; i.e., if the insurer did not breach the policy terms, it did  
 25 not tortiously breach the implied covenant.

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CONCLUSION

For the reasons stated above, RLI respectfully requests that its motion to dismiss be granted without leave to amend.

Dated: March 21, 2008

Respectfully submitted,

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